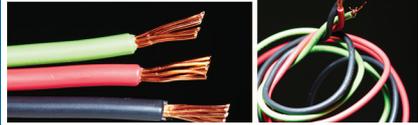


the irby advantage



# welcome to irby electric

An industry leader for nearly a century



**B**ack in 1926, Irby set out with the vision of helping build the infrastructure that would bring electricity to the rural South.

Throughout the decades, Irby grew steadily by providing the electrical products and services needed to power an ever-expanding nation. Today, Irby is one of the nation's leading electrical distributors, with nearly 400 employees.

As a Sonepar company, Irby is part of the largest electrical distributor in

the world. Sonepar, an independent, family-owned company, is a global leader in business-to-business distribution of electrical products and related services. Since its founding in 1969, Sonepar has grown to employ more than 45,000 associates in 44 countries on five continents.

With the backing of Sonepar, Irby can provide a scalability that few companies can match, offering a keen understanding of the individual markets we serve

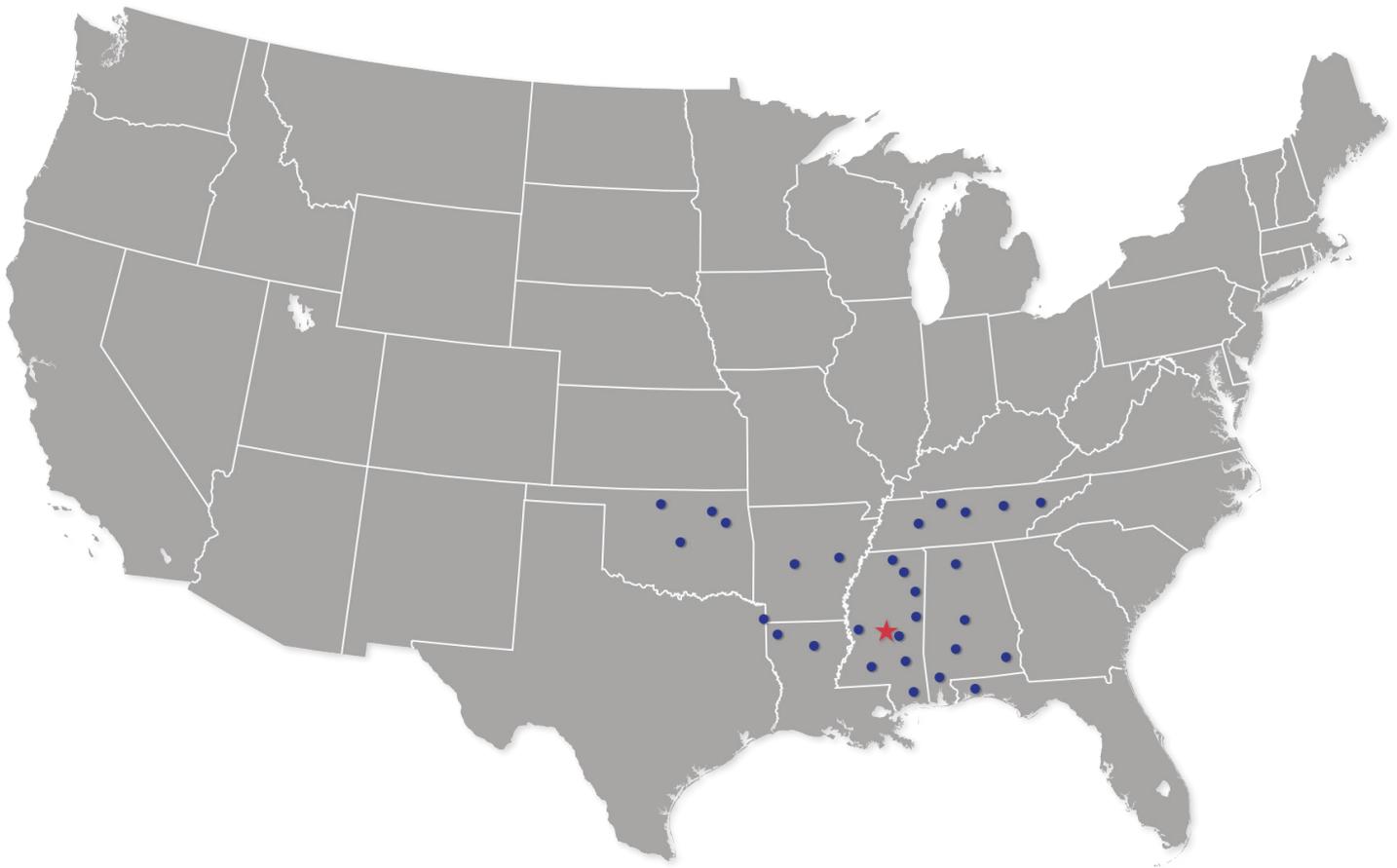
combined with the resources of an international leader in the industry.



# footprint

## C&I Locations

- Decatur, AL
- Dothan, AL
- Mobile, AL
- Monroeville, AL
- Selma, AL
- Hot Springs, AR
- Little Rock, AR
- Pensacola, FL
- Shreveport, LA
- West Monroe, LA
- Columbus, MS
- Gulfport, MS
- Hattiesburg, MS
- Jackson, MS
- McComb, MS
- Meridian, MS
- Ripley, MS
- Tupelo, MS
- Vicksburg, MS
- Enid, OK
- Muskogee, OK
- Oklahoma City, OK
- Tulsa, OK
- Cookeville, TN
- Jackson, TN
- Knoxville, TN
- La Vergne, TN
- Nashville, TN
- Texarkana, TX



★ Corporate Office  
Jackson, MS

# commercial & industrial

A proven partner for products, services and solutions

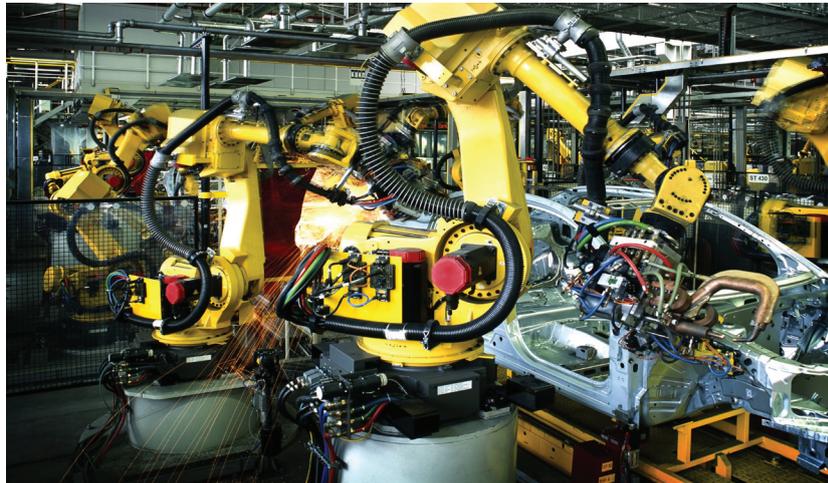
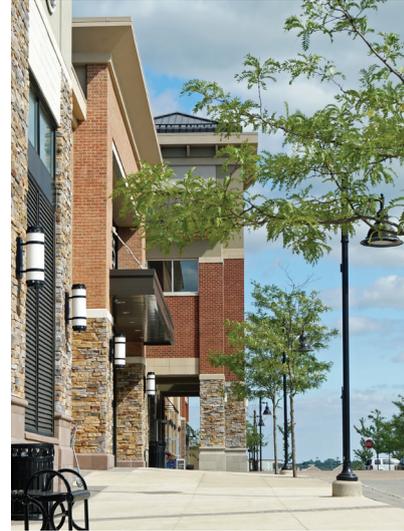
**W**hat keeps you up at night? Is it an inventory issue?

Technical problems? Logistics? Or maybe all the above?

Here's something that will help you sleep easier. There's a strong probability that Irby has already solved the problems you face. We are confident that the experience we bring to the table will allow us to develop a solution to meet your unique challenges as well.

Irby Electric provides a comprehensive roster of products, services and solutions for a wide range of industry segments, from commercial and residential contractors, to oil and gas companies, to some of the nation's largest industrial operations.

Not only do we carry leading products from the most respected names in the industry, we also have the technical specialists and industry experts you need to maximize efficiency, increase profitability and lower your overall cost of operation.



## **Irby Advantage: technical sales expertise in C&I**

- Automation process and controls specialists
- Energy specialists
- Project quotation and management specialists
- Electrical engineering support
- Customized eCommerce specialists

# commercial & industrial

## Value-added services



### Material Management

- Customized labeling
- Material scheduling and staging
- Kitting/assembly services
- Sales & Project management
- Inventory consignment
- Radio frequency identification or bar code labeling
- Just-in-time delivery
- Vendor managed inventory
  - Warehouse/storeroom management
  - Repair, return, and support services
  - Bin restocking for service trucks
  - Bin restocking for point-of-use applications
  - Job site storage solutions
- Fluorescent lamp recycling solutions

### Business Services

- Collection and credit services
- Price books compatible with estimation software
- Weekly material usage summaries
- Lighting financing options

### Labor Savings

- Wire paralleling
- Pulling heads
- Wire, cable, MC cable cutting
- Custom strut cuts & pipe threading

### Engineering, Technical and Product Services

- Drive start-up
- Layout and design work – lighting
- Cost savings design alternatives
- Energy audits
- Consulting services / technical support
- On-site troubleshooting
- Enclosure climate control sizing
- Packaged Power Distribution Solutions

### eCommerce / Digital Solutions

- eCommerce website - [irby.com](http://irby.com)
- Mobile
- eLink
- eFill
- eQuotes
- Punchout

# the irby advantage

What exactly is the irby advantage?

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It's knowing that your Irby representative will eagerly answer your call, even if it's 4:30 on a Sunday morning when something goes wrong on your site.

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It's the assurance that your Irby team will always listen to you, learn your business and make your problems their problems.

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It's the convenience of having access to one of the electrical industries broadest and deepest inventories and the reassurance of knowing that over \$100 million dollars of product is available 24/7.

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It's anytime, anywhere website availability - whether placing an order, checking a price, getting product specs or viewing an invoice, Irby digital solutions make your job easier.

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It's the confidence that comes from having industry experts and technical specialists ready to consult with you on the most challenging issues.

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It's the comfort of knowing that Irby Electric's service motto is ***"Customers. First. Always."***

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**All these things combine to form what we call the irby advantage. And we're ready to put this advantage to work for you, today.**

# power your company

With the people of irby

There are a number of factors to consider when choosing an electrical distributor. But at the end of the day, it all comes down to one thing: the people.

This is where Irby Electric truly shines, with a team of nearly 400 people dedicated to your company, your satisfaction and your success.

See what our company and our people are all about. Contact your Irby representative today. And make the Irby advantage your advantage.





**Customers. First. Always.**

*Since 1926.*



815 Irby Drive  
Jackson, MS 39201

[irby.com](http://irby.com)

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